

# INTELLECTIVE PARTNERS WITH IBM TO SELL SOFTWARE AND DELIVER SOLUTIONS

Intellective has been an IBM partner since 2005. We provide innovative business automation solutions to fortune 1000 companies across multiple industries. Our consultants are IBM certified in one or more technologies. We help grow IBM's cloud presence, support the CloudPak strategy, and help IBM meet customers' needs with our expertise and proven delivery capability. In addition, we provide products like Unity for Salesforce and Unity for Dynamics that integrate the CRMs with IBM content and workflow.



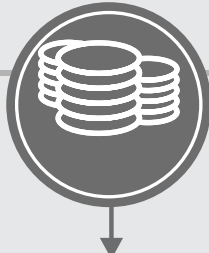
## Founded in ECM

We are a global team of experts, founded in 2005 by innovators of the original FileNet case management stack.



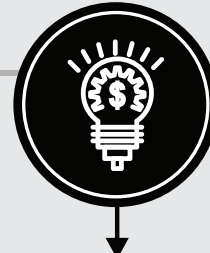
## Deep Expertise

We have the right expertise to understand customer problems. All our technical staff hold IBM certifications. We can follow, collaborate on, or lead IBM deals successfully.



## Complementary Products

We're different from other IBM partners: we have our own complementary products that lower risk, cost, and timeframes to make deals attractive to customers.



## Bridge Gaps

We make IBM products more attractive, bringing features that bridge gaps and fill edge cases, turning difficult "can your solution support xyz" questions into a clear "yes".



## Migrate Confidently

We bring tools and expertise to lower migration risk and cost, keeping customers on the IBM stack.



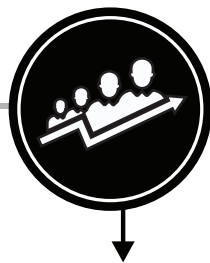
## CloudPak Ready

We have strong expertise in CloudPak and current Digital Business Automation stack, deep ECM/BPM industry and competitive knowledge, and experience across many vertical industries.



## Advocates for IBM

We advocate for IBM with customers as a trusted technical partner.



## Highlight IBM Strengths

We complement IBM capabilities with features that delight customers and highlight the value of their IBM investment.



## Lower Risk

We lower implementation risk with low-customization options for difficult problems.



## Execute Successful Projects

We deliver successful projects with the right resources, methodology, and tools.